

WASHINGTON STATE DEPARTMENT OF REVENUE



NEWS

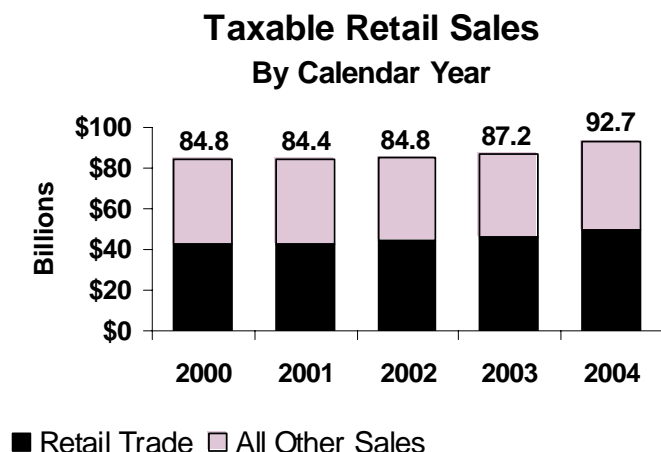
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For more information, contact:
Mike Gowrylow
(360) 705-6603

Taxable Retail Sales Rise 6.3 Percent in 2004

OLYMPIA, Wash., May 23, 2005 — Taxable retail sales in Washington rose 6.3 percent to \$92.7 billion during calendar year 2004, according to a quarterly business review published online by the Washington State Department of Revenue.

Retail trade was up 6.1 percent to \$49.3 billion. Retail trade is a subset of all sales that includes retail outlets only, and excludes services and such volatile sectors as contracting and manufacturing.

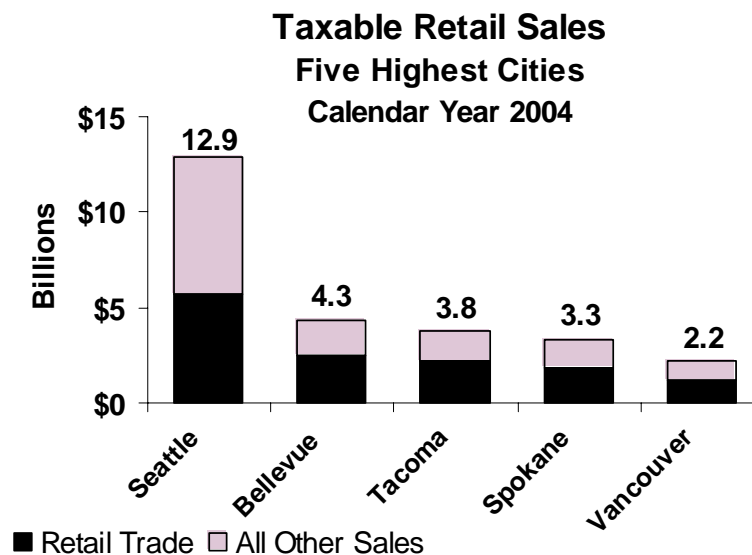
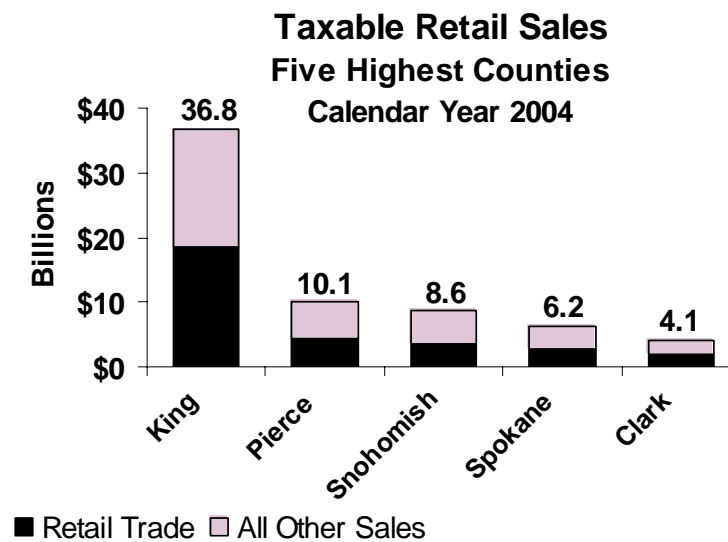


Furniture sales increased 10.4 percent to \$1.7 billion, while hardware store sales increased 8.8 percent to \$1.3 billion. Electronics and music sales rose 8.8 percent to \$2.9 billion, and restaurant and bar sales rose 7.7 percent to \$7.1 billion. Sales by auto dealers increased 2.4 percent to \$9 billion. Auto sales comprised 9.7 percent of all sales and 18.2 percent of retail trade.

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Complete results, including breakdowns of sales by industry sector, are available online at www.dor.wa.gov. Go to the quarterly business review area in the statistical reports section, www.dor.wa.gov/content/statistics/2004/qbrcal04.

To get details on any incorporated city, go to the “create quarterly business reviews” function at www.dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?Query=QBR.



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TAXABLE RETAIL SALES BY COUNTY

All Taxable Retail Sales*

Retail Trade Only**

	Calendar 2003	Calendar 2004	Change	Calendar 2003	Calendar 2004	Change
Adams	147,933,852	164,589,219	11.3%	65,491,701	69,450,987	6.0%
Asotin	144,128,265	159,279,308	10.5%	89,868,799	95,740,918	6.5%
Benton	2,020,400,388	2,081,376,797	3.0%	1,189,533,457	1,242,053,996	4.4%
Chelan	1,039,274,976	1,136,930,505	9.4%	537,094,346	581,167,306	8.2%
Clallam	762,944,012	895,866,233	17.4%	420,547,190	458,908,555	9.1%
Clark	3,723,675,180	4,063,402,358	9.1%	1,886,232,880	2,064,325,772	9.4%
Columbia	26,209,225	30,401,678	16.0%	8,739,711	9,024,035	3.3%
Cowlitz	1,081,266,336	1,095,614,086	1.3%	622,065,279	655,596,342	5.4%
Douglas	322,207,611	350,764,614	8.9%	194,605,957	207,986,034	6.9%
Ferry	29,042,289	31,572,331	8.7%	12,107,048	12,442,776	2.8%
Franklin	734,027,685	828,361,101	12.9%	321,245,332	374,149,828	16.5%
Garfield	16,082,551	15,074,353	-6.3%	6,625,077	7,232,372	9.2%
Grant	744,457,966	800,596,329	7.5%	373,461,789	401,303,254	7.5%
Grays Harbor	669,113,250	703,530,539	5.1%	378,243,517	396,970,845	5.0%
Island	615,829,818	685,995,984	11.4%	304,433,894	328,314,188	7.8%
Jefferson	293,689,926	337,651,428	15.0%	124,355,898	134,468,058	8.1%
King	34,987,570,932	36,848,012,362	5.3%	17,377,346,056	18,251,154,071	5.0%
Kitsap	2,777,340,870	2,970,705,582	7.0%	1,728,674,617	1,843,027,770	6.6%
Kittitas	460,905,259	538,556,478	16.8%	212,411,552	228,819,361	7.7%
Klickitat	131,761,682	140,387,983	6.5%	33,077,778	35,430,068	7.1%
Lewis	862,711,932	895,313,446	3.8%	443,201,052	474,858,610	7.1%
Lincoln	65,816,642	71,443,895	8.5%	23,705,585	24,154,134	1.9%
Mason	394,472,884	432,432,167	9.6%	197,801,222	219,350,834	10.9%
Okanagan	325,355,759	343,582,246	5.6%	176,228,865	191,220,230	8.5%
Pacific	149,483,179	161,506,787	8.0%	66,541,184	70,579,102	6.1%
Pend Oreille	60,416,486	65,071,262	7.7%	25,610,698	26,741,005	4.4%
Pierce	9,498,215,148	10,123,073,882	6.6%	5,402,723,440	5,799,299,991	7.3%
San Juan	302,595,763	313,399,888	3.6%	95,883,553	99,536,119	3.8%
Skagit	1,896,914,722	2,028,517,170	6.9%	1,168,843,451	1,270,468,377	8.7%
Skamania	68,769,242	71,810,496	4.4%	14,618,849	16,409,999	12.3%
Snohomish	8,096,950,773	8,614,231,593	6.4%	4,731,308,101	4,982,528,572	5.3%
Spokane	5,820,431,115	6,164,481,335	5.9%	3,385,082,883	3,555,617,722	5.0%
Stevens	256,603,640	272,281,707	6.1%	134,585,087	150,159,186	11.6%
Thurston	3,049,256,364	3,274,629,900	7.4%	1,741,186,332	1,839,588,263	5.7%
Wahkiakum	16,989,306	19,755,509	16.3%	5,267,430	5,954,883	13.1%
Walla Walla	547,969,886	570,735,778	4.2%	258,839,300	284,920,725	10.1%
Whatcom	2,422,596,839	2,603,023,866	7.4%	1,320,295,866	1,454,190,368	10.1%
Whitman	351,296,643	403,670,557	14.9%	138,429,347	148,319,864	7.1%
Yakima	2,294,202,221	2,411,522,348	5.1%	1,257,594,176	1,317,367,888	4.8%
TOTALS	\$87,208,910,617	\$92,719,153,100	6.3%	\$ 46,473,908,299	\$ 49,328,832,408	6.1%

*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

**Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

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TAXABLE RETAIL SALES BY SELECTED CITIES

	All Taxable Retail Sales*			Retail Trade Only**		
	Calendar 2003	Calendar 2004	Change	Calendar 2003	Calendar 2004	Change
Aberdeen	352,246,442	358,604,013	1.8%	242,043,382	253,177,985	4.6%
Auburn	1,424,050,980	1,621,633,884	13.9%	811,073,478	860,379,146	6.1%
Bellevue	4,085,175,178	4,252,105,515	4.1%	2,473,510,753	2,530,418,439	2.3%
Bellingham	1,673,098,199	1,794,901,761	7.3%	1,027,166,654	1,132,640,330	10.3%
Bremerton	664,443,827	683,404,079	2.9%	417,653,200	435,214,950	4.2%
Camas	129,339,001	133,968,918	3.6%	42,201,894	44,929,176	6.5%
Centralia	234,928,652	238,199,787	1.4%	139,254,694	144,646,600	3.9%
Chehalis	312,732,305	344,468,722	10.1%	207,491,249	231,023,191	11.3%
Colville	141,404,353	150,235,518	6.2%	93,130,097	104,406,943	12.1%
Des Moines	161,583,631	195,275,830	20.9%	82,562,594	84,056,129	1.8%
Edmonds	481,032,021	505,580,407	5.1%	293,534,610	303,396,089	3.4%
Ellensburg	295,510,723	327,571,297	10.8%	159,799,698	170,860,710	6.9%
Everett	2,051,156,959	2,113,894,572	3.1%	1,183,156,843	1,209,108,717	2.2%
Federal Way	1,179,841,030	1,190,030,058	0.9%	782,600,937	780,597,386	-0.3%
Fife	624,884,595	727,762,671	16.5%	418,378,001	511,826,519	22.3%
Issaquah	1,008,655,951	1,064,407,465	5.5%	644,292,871	656,594,563	1.9%
Kelso	223,016,097	211,389,575	-5.2%	130,831,614	137,498,903	5.1%
Kennewick	1,198,950,049	1,232,632,356	2.8%	808,259,463	842,009,736	4.2%
Kent	2,005,340,826	2,263,708,358	12.9%	868,040,385	949,590,279	9.4%
Kirkland	1,356,322,041	1,449,619,532	6.9%	840,569,906	886,475,231	5.5%
Lacey	556,157,555	620,867,090	11.6%	355,356,124	374,047,398	5.3%
Longview	600,194,375	608,180,249	1.3%	376,933,837	394,030,407	4.5%
Lynnwood	1,781,053,527	1,884,971,270	5.8%	1,312,693,824	1,377,916,636	5.0%
Marysville	404,621,850	447,095,196	10.5%	225,217,470	238,927,881	6.1%
Mercer Island	218,374,878	242,596,842	11.1%	51,005,643	54,294,317	6.4%
Moses Lake	369,450,623	393,905,075	6.6%	226,832,261	238,946,763	5.3%
Mount Vernon	503,727,999	523,805,595	4.0%	307,797,723	315,894,909	2.6%
Mountlake Terrace	143,444,281	140,229,072	-2.2%	62,995,357	62,302,452	-1.1%
Oak Harbor	280,293,112	302,893,062	8.1%	180,584,535	187,297,848	3.7%
Olympia	1,595,333,237	1,669,401,469	4.6%	996,127,036	1,031,222,958	3.5%
Omak	107,835,234	112,068,074	3.9%	80,108,927	88,730,557	10.8%
Pasco	650,929,564	747,240,717	14.8%	305,394,465	357,556,773	17.1%
Port Angeles	280,820,871	330,118,776	17.6%	148,143,105	158,168,091	6.8%
Port Townsend	152,468,178	161,409,306	5.9%	71,272,301	75,648,390	6.1%
Pullman	258,256,743	299,871,863	16.1%	110,441,156	118,503,914	7.3%
Puyallup	1,474,074,155	1,566,438,447	6.3%	1,078,583,962	1,144,498,426	6.1%
Redmond	1,640,192,690	1,734,817,524	5.8%	762,626,724	826,475,794	8.4%
Renton	1,763,639,632	1,853,297,141	5.1%	968,463,530	1,078,539,513	11.4%
Richland	584,039,386	614,555,172	5.2%	314,965,950	331,428,804	5.2%
SeaTac	828,276,278	873,128,857	5.4%	140,213,480	141,906,750	1.2%
Seattle	12,522,829,862	12,868,301,227	2.8%	5,443,370,733	5,718,176,400	5.0%
Shelton	185,982,614	189,657,047	2.0%	107,518,695	119,389,325	11.0%
Spokane	3,221,333,907	3,291,452,322	2.2%	1,790,236,900	1,831,041,509	2.3%
Sunnyside	200,141,841	219,081,773	9.5%	129,196,771	136,869,507	5.9%
Tacoma	3,708,718,451	3,832,667,816	3.3%	2,076,843,402	2,164,749,727	4.2%
Tukwila	1,798,012,039	1,844,654,350	2.6%	1,204,545,849	1,266,441,255	5.1%
Vancouver	2,058,036,535	2,224,796,602	8.1%	1,124,120,645	1,206,448,279	7.3%
Walla Walla	394,215,243	418,873,639	6.3%	210,920,873	220,771,724	4.7%
Wenatchee	613,436,125	690,902,992	12.6%	353,852,698	395,358,420	11.7%
Yakima	1,246,026,347	1,307,845,725	5.0%	704,641,950	734,947,590	4.3%

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